



Business Developer

Are you passionate about actively helping in implementing new personalized cancer treatments, alongside accomplished biotech experts? Are you looking for an ambitious new project to test and grow your knowledge?

Who are we?

MyNeo is a Belgian bio-tech company in Ghent, focused on identifying, exploring and validating personalized cancer treatments. The developed bioinformatics platform is continuously being optimized, with results from our own trials and other published papers. At the core of this platform is an immunotherapeutic pathway, offering an alternative to the general chemo-/radiotherapy commonly used. This implemented pathway involves the search of tumour-specific mutations in the patients' blood and tumour sample, that are then used for stimulating the patient's T-cells in recognizing the tumour cells. The hands-on approach of a young start-up company is omnipresent, and every employee is directly involved in substantial decision making. The company's office is in a skybox in the Ghelamco arena (Ghent), where we work with dozens of other like-minded start-ups in a relaxed atmosphere. Working remotely for a few days a week presents no issues.

Who are you?

We are looking for a fulltime business developer to join our team. As MyNeo is looking for a quick expansion of both its client and its partner base, you need to be confident in (at least some of) the following domains of biotech: Immunology, Genetics, Oncology, Clinical trials, and Personalized medicine. A strong interest in cancer research and in the future directions in which personalized therapeutics is going to evolve, is highly recommended. You need to be experienced in both B2B and B2C sales. The first year will determine which directions MyNeo will step towards, therefore your role will be critical.

This job could be the one you're looking for if you would describe yourself as follows:

- You're not good at sitting still
- You're looking for fast-paced missions in the biotech industry
- You want to be more than a number in a faceless organization
- You're eager to offer patients a treatment based on their own genome
- You're familiar with establishing a business plan
- You can assess profitability of our running deals/projects in the long-term
- You're looking forward to search new growth opportunities in the biotech market (e.g. project grants)
- You enjoy discussing new articles with our researchers, and critically assessing the feasibility of its implications
- You evaluate leads in clinics/pharma/CROs for breakfast
- You don't need a swiping app to develop relationships with prospective clients
- You can handle responsibilities and stressful situations even without your full 10-h sleep cycle

For all this, you will be rewarded with:

- A competitive salary pay-out and a generous benefits package
- Flexible working hours and working location
- Responsibilities from day 1
- Daily opportunities to expand and prove your knowledge
- Active involvement in discussions with highly experienced academics, doctors, and industrialists.
- The opportunity to benefit from the connections of MyNeo as an immediate step-up inside the biotech business

How you land this gig

Are we everything you're looking for and vice versa? Send us an email convincing our team that you've got the right stuff! If we agree, you'll be asked over for an interview, some brainy tests, and a meet and greet with one of our investors. Impress them and you're in! See you soon, future colleague!

 www.myneo.me

 hr@myneo.me